



## CRI *Integrated Server (IS) Aura* FAQs

### Key Features and Benefits?

Rapid one day remote Install of core elements  
Low budgetary commitment  
Single 1U server versus 4 servers in a traditional deployment  
Purchase offer includes 3 year Hardware Maintenance Inclusive Support

Industry leading flexibility, scalability and reliability

- Cost savings derived from simplified usage and access
- Open standards and third party solutions integration
- Migration paths defined for the unique needs of an enterprise

### What type of support does CRI offer?

**CRI Care**-CRI offers multiple Options of Support to meet the needs of your business. Each offer is based upon the Service Level required and the applications and products deployed within your organization. CRI Care choices offer complete flexibility ranging from a traditional T&M style offer to an all-inclusive premiere package. Within each option there is a common understanding about services, priorities, responsibilities, guarantees, and products covered.

### How scalable is *IS-Aura*?

The *Integrated Server* scales to 5000

### What are the customer requirements?

- Fill in the CRI *IS-Aura* Planning Form
  - Provide IP addresses
  - Directory information
  - Other settings depending on customer environment
  - Rack and Stack

### Is there a Proof of Concept option for the *IS-Aura*?

Yes, we have a 60 day trial option.

### What is the turnaround time?

After the customer planning meeting has been conducted and the contract is signed, the *Integrated Server* can be shipped onsite in approximately 2 weeks for a 1 day installation of the core elements.



## CRI *Integrated Server (IS) Aura* FAQs (*continued*)

### **Are there deployment options?**

- VM staging only (no implementation of the application software)
- Can do this on a per VM basis or a bundled basis
- Full implementation (VM stage & implementation of application software)
- Either priced out in a ala-carte fashion
- Or special bundle price

### **What vertical would this work best in?**

The Integrated Server offer provides a platform for rapid deployment of the Avaya Meeting Exchange Enterprise Edition. This applies to anyone wishing to save costs by utilizing Customer Premise Equipment conference verses an outsource service or where the customer is currently using an outdated CPE conferencing solution.

### **What is the geographic availability?**

North America and Canada are the primary markets. Outside of the US needs to worked on a case by case basis to validate the ability to ship hardware in country.

### **How do people engage CRI for pricing, presentations or more information?**

Contact your CRI sales associate either directly or through your customer's Business Partner. CRI Sales Associate information can be found at: <http://www.crinj.com/contact.php>

Should you require printed matter or a power point presentation please contact  
Heidi E. Fulton at [heidi.fulton@crinj.com](mailto:heidi.fulton@crinj.com) or  
phone me 732-974-4371