



## **-Partnering for Success-**

# **MM EXCH opens the Door for Avaya CM**

### **Requirements:**

- Large nation wide law firm required a technology refresh and a "standard" for their new regional offices.
- Customer had legacy Octel and a mix a legacy PBX's.
- Maintaining voice mail network continuity.

### **Solution:**

- MM EXCH to replace the Octel systems.
- Implemented S3210 to retain networking functionality between remaining Octels and new MM systems.
- Non Avaya PBX's being replaced with Avaya CM.
- CRI Hawk monitoring the VMD's.

### **Benefits:**

- The feature set with Modular Messaging for Exchange drove their interest in pursuing Avaya as their new corporate standard for VOip and Unified Communications.
- CRI has been able to sell Avaya support agreements for the CM solution.

Working together to be **THE** Solution